



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

December 27, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Hatton, Catherine E.	Long Island Insurance Solutions	\$81,367	92
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$69,538	29
Platinum Producers (\$30,000 - \$50,000)			
Concklin, Ron	Rosenberg-Concklin, Inc.	\$39,251	22
Gold Producers (\$10,000 - \$30,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$27,411	7
Borosak, William J. Jr.	Secure Financial Group, LLC	\$21,331	7
Lemar, Mike	Sunshine State Agency	\$18,766	17
Ahlbum, Tim	Health Coverage Solutions	\$16,535	4
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$15,624	21
Long Island Health Plans, Inc.		\$15,608	21
Futurity First Insurance Group, Inc.		\$15,072	7
Barta, Devin M.	Barta Insurance Agency	\$14,712	6
Professional Group Plans, Inc.		\$14,233	15
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$13,368	7
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$13,049	7
Wroblewski, Robert M.	SOS Insurance Group	\$12,926	6
Rodriguez, Carmen A.	Landers-Stein & Associates	\$12,278	3
Clark, John W.	Senior Solutions Insurance Agency	\$11,264	7
Marrujo, Rosamaria	Marrujo Insurance Agency	\$10,382	14
Cleveland, Keith E.	Cleveland Insurance Agency	\$10,176	3
Bowes, Barbara N.	Bowes Insurance Agency	\$10,164	3
Silver Producers (\$5,000 - \$10,000)			
Graham, Mark B.	AmeriLife - Career	\$9,960	23
Bahlkow, Valerie J.	Bahlkow Insurance Agency	\$8,948	1
Maisto, Stephen	Senior Health Solutions	\$8,928	12
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$8,868	3
Cardinale, Frances	Cardinale Insurance Agency	\$8,488	2
Washwick, Karl	The Washwick Agency, Inc.	\$8,164	11
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$7,985	8
Safe Path Benefits, Inc.		\$7,912	11
Marrow, Elizabeth	Marrow Insurance Agency	\$6,961	2
Mednick, Scott E.	Professional Insurance Systems of Florida	\$6,751	10
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$6,648	2
Carran, John S.	Carran Insurance Agency	\$6,179	2
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$6,072	4
Reilly, Frank A.J.	Reilly Insurance Agency	\$5,688	2
Edwards, Jackson IV	Edwards Insurance Agency	\$5,628	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$5,590	3
The General Agent For Agents, Inc.		\$5,194	7
Shackelford, Edward L.	The Assurance Group, Inc.	\$5,173	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,004	2



General Agencies

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Bronze Producers (\$2,500 - \$5,000)

Schwartz, Richard S.	Insurance Center of S. Florida	\$4,632	2
Main Line Agency, Inc.		\$4,460	6
Finken, Mark E.	Merit Insurance Services, Inc.	\$4,176	6
Maisonet, Joseph	Maisonet Insurance Agency	\$4,104	3
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,007	2
Katz, Annette	Katz Insurance Agency	\$3,900	1
Randall, Grady	Randall Insurance Agency	\$3,768	1
Your Health Insurance Agency, Inc.		\$3,720	5
American Eagle Consultants, Inc.		\$3,707	4
Valery, Albert L.	Valery Insurance Agency	\$3,672	2
Moraski, Matthew B.	Moraski Insurance Agency	\$3,635	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,635	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$3,624	2
Daley, Michael A.	Daley Insurance Agency	\$3,552	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$3,482	1
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$3,480	1
Castro, Diane	Castro Insurance Agency	\$3,408	1
Hoffman, Debra R.	Hoffman Insurance Agency	\$3,408	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,300	1
Rosati, Lisa	Rosati Insurance Agency	\$3,276	1
Downs, Richard A.	Downs Insurance Agency	\$3,272	1
Kuhtz, Steven	Kuhtz Insurance Agency	\$3,156	3
A. C. Bradbury Insurance Svs., Inc.		\$3,011	1
Rapini, Duane M.	Rapini Insurance Agency	\$2,927	1
Gilbert, Brian	Gilbert Insurance Agency	\$2,844	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Buck, James L.	Buck Insurance Agency	\$2,784	1
Healthcompare Insurance Services, Inc.		\$2,784	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

December 27, 2015

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Ahlbum, Jon	\$14,448	Cleveland, Keith E.	\$10,176
Kempler, Gary S.	\$13,656	Bowes, Barbara N.	\$10,164
Sheldon, Paul, CLU, ChFC	\$13,368	Caravousanos, George J. Jr.	\$10,080

Silver Producers (\$5,000 - \$10,000)

Reardon, John J.	\$9,672	Keating, Gizella W.	\$6,179
Wetzstein, Shanna	\$8,520	Rosen, Paul J.	\$6,072
Cardinale, Frances J.	\$8,488	Cartier, Chelsey L.	\$5,948
Riva, Antonio	\$8,367	Ehrenfeld, Shulem	\$5,765
Bahlkow, Valerie J.	\$8,208	Hatton, John W.	\$5,736
Washwick, Karl	\$8,164	Deross, William P.	\$5,688
Stevens, Ray	\$8,074	Schwartz, Marc A.	\$5,388
Stevens, Jason	\$7,906	Mosca, Anthony F.	\$5,208
Marrow, Elizabeth	\$6,961	Preuss, Diane J.	\$5,039
Ehrhart, Margaret M.	\$6,662	Abbatiello, Vincent	\$5,004
Ahlbum, Tim	\$6,575		

Bronze Producers (\$2,500 - \$5,000)

Jonza, John P.	\$4,464	Klein, Russell	\$3,192
Costanzo, Nicholas P.	\$4,091	Hall, Tiffany	\$3,108
Campana, Diana M.	\$3,948	Malooley, Michele A.	\$3,108
Jennings, Christopher G.	\$3,948	Selinger, William S.	\$3,108
Katz, Annette	\$3,900	Weiner, Harvey E.	\$3,040
Serr, Jennifer	\$3,900	Bradbury, A.C. J.	\$3,011
Pomeranec, David	\$3,883	Davis, Karen L.	\$3,011
Trembicki, Kenneth	\$3,804	Concklin, Todd C.	\$2,976
Monds, Lynne C.	\$3,803	Maisto, Stephen	\$2,976
Travis, Ann	\$3,784	Reda, Vincent J.	\$2,972
Berlingieri, Joanne	\$3,768	Lawrence, Kevin	\$2,969
Goldstein, Daniel M.	\$3,768	Mayer, Bruce P.	\$2,968
Randall, Grady	\$3,768	Laskin, Muriel	\$2,964
Mondrick, Peter	\$3,764	Lange, Douglas M.	\$2,927
Keil, Russell	\$3,720	Sperling, Philip S.	\$2,927
Grekin, Clifford A.	\$3,716	Graham, Christopher N., CLU	\$2,867
Valery, Albert L.	\$3,672	Gordon, Ian	\$2,844
Daenzer, Christopher	\$3,635	Gratzon, Peter	\$2,844
Barta, Devin M.	\$3,624	Jaffe, Joseph A.	\$2,844
Charley, Dennis	\$3,564	Mead, Keith S.	\$2,844
Daley, Michael A.	\$3,552	Sakharoff, Richard D.	\$2,844
Atwood, Susan E.	\$3,482	Saylor, Dexter R.	\$2,844
Fingeret, Benjamin W.	\$3,480	Schwartz, Scott J.	\$2,844
McGregor, Iyan L.	\$3,480	Welch, Barbara A.	\$2,844
Hirsch, Linda I.	\$3,408	Boyd, Scott	\$2,784
Ripoll, Glenn A.	\$3,396	Buck, James L.	\$2,784
Welsh, Traci A.	\$3,372	Taylor, David A.	\$2,759
Payant, Thomas A.	\$3,360	Bram, William E.	\$2,676
Loebig, George J.	\$3,359	Lemar, Fred W. Jr.	\$2,675
Hoyek, Pete N.	\$3,300	Vickers, Jordan	\$2,628
Dega, Brigett L.	\$3,276	Ahlbum, Donna M.	\$2,592
Downs, Richard A.	\$3,272	Spizzuco, Samuel	\$2,592
Haft, Gary S.	\$3,272		